

PAULO MORGADO

Personal:

Portuguese; born in 10.Oct.1963; married, 3 children

Education:

- 1992-1993 Master in Finance, **Université Catholique de Louvain** (Belgium)
1983-1988 Licence in Business Administration, **Universidade Católica Portuguesa** (Lisbon)
1996-2001 License in Law, **Universidade Lusíada** (Lisbon)
1988-... Executive Leadership Program, **London Business School** (London); Post-Graduated in Banking-Affairs, **Instituto Superior de Gestão** (Lisbon); and DAE (1st year of the Master in Finance), **Université Catholique de Louvain** (Belgium)

Work Experience:

- 2001-... Managing Director (2003-...) and Vice-President (2001-...), **Capgemini**
(Capgemini is one of the largest Management and IT consulting firms in the world and is publicly traded on the Paris Bourse)
- 1998-2001 Senior Manager, **Roland Berger**
(Roland Berger, a German Company, is the worldwide leading strategy consultant of European origin)
- 1995-1998 Managing Director, **Vidago, Melgaço e Pedras Salgadas** ("VMPS")
(VMPS is the market leader of the bottled water sector in Portugal)
- 1994-1995 Sub-Director, Corporate Finance, **Banco Finantia**
(In 1993, Banco Finantia received Euromoney's Award for Excellence as the best securities firm in Portugal)
- 1990-1992 Consultant, **Roland Berger**

Published Books:

- 2007 "O Corrupto e o Diabo" (corruption), **Dom Quixote**
- 2005 "Contos de Colarinho Branco" (white-collar crime), **Dom Quixote**
- 2003 "Cem Argumentos" (argumentation), **Vida Económica**
- 1994 "O Processo Negocial" (negotiation), **McGraw-Hill**

Other Aspects:

- 2005-... Member of the Advisory Board of the Portuguese Government's Technology Plan
- 2007-... Board member of FAE – Forum de Administradores de Empresas
- 1994-... Author of several articles and interviews for economic press, including *RTP, TSF, RCP, Jornal de Negócios, Ganhar, Vida Económica, Expresso, Diário Económico, Exame, Executive Digest, Visão, Focus, Pessoal, Marketeer, Economia Pura, Market Report and Computerworld*, and invited speaker to conferences on the subject of Corporate Finance, Corporate Governance, Negotiation, Marketing and Technology
- 1990-... Professor of 'Corporate Finance' and 'Negotiation' in several Portuguese Universities (Lisbon)